**Course: Generic Elective** 

Semester	III			
Paper Number	HECGE3131T			
Paper Title	INTRODUCTORY ECONOMICS			
No. of Credits	6			
Theory/Composite	Theory			
No. of periods assigned	5 Theory + 1 Tutorial			
Course	·			
description/objective				
Course	This course is designed to expose the students to the basic principles of microeconomic and macroeconomic theories.  Definition of economics and difference between microeconomics and macroeconomics.  Module 1: Microeconomics (50 marks)  1. Different Types of markets, The market mechanism, Analysis of supply and demand, Behind the demand curve, Supply Schedule and supply curve, Equilibrium of supply and demand, Effects of a shift in supply or demand curve.  2. Price and Revenues, Price elasticity of demand, Price elasticities in diagram, Measurement of Elasticity, Elasticity and revenue, Graphical measurement of price elasticities, reasons for elasticity differences, Other demand elasticities, Price elasticity of supply.  3. Choice and Utility theory, Marginal Utility and Law of Diminishing Marginal Utility, A Numerical Example, Equilibrium Condition: Equal Marginal Utilities per rupee for every good, Why demand curve slopes downward, An Alternative Approach: The Indifference Curve, Law of Substitution, The Indifference Map, Budget Line, The Equilibrium position of tangency, Changes in Income and Price: Income Change, Single Price Change, Deriving the Demand Curve.  4. Basic Concepts: The production Function. Total, Average and Marginal Product, Marginal Product and Diminishing Returns, Returns to scale. Total Cost: Fixed Cost, Variable cost, definition of marginal cost, Cost Concepts: Average or Unit Cost, Average Fixed Cost, Average Variable Cost, The link between Production and Cost, Diminishing Returns and U-shaped Cost curves, The long run Envelope Curve.  5. Competitive Supply and Marginal Cost, Perfect Competition, Competitive Supply curve to get market supply, Dead weight loss of tax and subsidy  Number of Classes per week: 3  Module 2: Macroeconomics (30 marks)  1. National Income, different methods of measuring national income;			
	multiplier approach, credit control methods.  3. Concepts of inflation, deflation, stagflation, distinction between			
	demand pull and cost push inflation, effects of inflation and anti- inflationary policies.			
	Number of Classes per week: 2			
	Tutorial Class per week: 1			

Readings	1) Lincay and	1) Linear and Chrystol (2015) Economics OLD				
rtoudings	<ol> <li>Lipsey and Chrystal(2015), <i>Economics</i>, OUP.</li> <li>Paul Samuelson and William Nordhaus (2010), Economics,</li> </ol>					
	McGraw Hill Publishers.					
	3)N. Gregory Mankiw, <i>Principles of Economics</i> , Cengage Learning,					
	6 <sup>th</sup> Edition.					
	4. Soumyen Sikdar, <i>Principles of Macroeconomics</i> , OUP, Second					
	Edition					
Evaluation	Continuous Internal Assessment: 20 marks					
	End- Semester Theory Examination: 80 marks					
Paper Structure for End	Module	No. of Questions	No. of	Marks		
Sem Theory		to be Answered	Alternatives			
	Module 1	5	6	5 x 10 = 50		
	Module 2	3	4	3x10=30		
		T ( 1 M 1		80		
		Total Marks				